



**Vendor Manual
Section I. Introduction
Sub-Section G**

**Vendor
Updates/Letters/E-
Mails/Policies**

TO: All Goody's Vendors
FROM: Jeremy Tanarungsekul
Goody's Office of Vendor Relations
SUBJECT: **IMPORTANT!** Goody's New Sizer/Hanger Requirement
DATE: August 25, 2006

Goody's is initiating a **NEW SIZER/HANGER** requirement for our vendors. Goody's has selected TIC Hangers as its exclusive supplier of hangers/sizers for our shared merchandise.

Vendors will be required to utilize these new hangers and sizers for merchandise shipping on Purchase Orders with a start ship date of February 1, 2007 or later. Reminder: merchandise requiring hanger/sizer application are indicated as 'Package Type: hanging' in the line detail of the Purchase Order itself.

Please review the attached "Goody's Top Sizer Hanger Program Manual" which provides specific information about our new hanger program; including:

- Charts detailing which style of hanger is to be used for specific merchandise types.
- TIC contact information.
- Vendor registration forms- including credit application.
- VICS color to size cross-reference chart (our new sizers are color coded)
- Sizer/Hanger Order Forms (once set up, you can also order online via their web site www.tichangers.com)

The new sizers/hangers will be available to ship from overseas starting October 1, 2006, and in the USA starting November 1, 2006. Vendors may order these hangers now, however they will not be eligible to ship until the above dates.

Once again - All Vendors with PO's shipping on or after February 1, 2007 will be **REQUIRED** to utilize this new Sizer/Hanger combination. Although these sizer/hangers are required on/after February 1, 2007, it is **ENCOURAGED** that, wherever possible, vendors should apply these sizers/hangers at their earliest available ship dates.

It is important to note that you- the Vendor- must order a sufficient quantity of **BOTH** the **SIZERS** and **HANGERS** (ordered separately) in order to properly apply a correctly sized hanger to each garment.

Vendors are asked to do the following:

1. Review the attached information. Please distribute the Hanger Program Manual to those individuals within your company who may be responsible for obtaining/applying hangers to merchandise.

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2. Complete the required vendor registration form/credit application and forward these items to the FAX/E-Mail stated in the attachment no later than September 15, 2006. These forms must be submitted in order to gain access to TIC's online ordering web site.
3. Begin ordering and implementing the new hanger program as soon as possible!
4. Once again, all vendors must contact TIC with the initial Credit Application no later than September 15, 2006 to insure timely ordering and shipping of hangers.

Please keep in mind the following when applying the new hangers and sizers:

- You MUST place the correct hanger on to the correct type of merchandise.
- You MUST place the correct SIZER on the top portion of the hanger- the FR-36 expense offset will be assessed on orders in which the size on the sizer does not match the size of the garment.
- You must NEVER seed the hangers or sizers into the cartons- all sizers MUST be placed on each hanger and each garment must be on the hanger- the FR-34 expense offset will be assessed on orders with seeded hangers or sizers.
- You can only obtain the Goody's approved hanger and sizer from TIC Hangers-the FR-35 expense offset will be assessed on orders shipped on non-approved hangers (starting 2-1-07).
- If you are shipping merchandise that you believe could be damaged if placed on a hanger, please email us the specifics (PO#, type of merchandise, etc) at vendor.relations@gdys.com. If necessary, Goody's may grant an exemption to our hanging requirement at that time- DO NOT SEED THE HANGERS under any circumstance!

Please be certain to forward this information to those individuals within your organization responsible for ordering these hangers AND sizers. Please check Goody's vendor web site (www.goodysonline.com/vendors) which has also been updated with all the latest hanger information and requirements.

If you have any questions regarding this program, please call TIC hangers at the contact information listed in the attachment.

Thank you for your continued help and support of Vendor Relations at Goody's.

Jeremy Tanarungsekul
Goody's Office of Vendor Relations